



Nextel is Smart Business Award runner-up in 'integration & infrastructure' category

The Smart Business Awards were held on 16 June. Their aim is to place the spotlight on business players operating in the Belgian IT sector. Nextel came second in the Smart Business Award for the Integration & Infrastructure category out of a list of 16 nominees.



The Smart Business Awards are run by the B2B arm of Minoc Media Services, which consists of the IT magazine Smart Business, the seminar series Business Meets IT and the online publications ZDNet.be and Smartbiz.be.

Minoc's B2B editorial team selected its winners on the basis of an online vote, its own market research and input from the editorial team and advisory council. And Nextel was runner-up in the Integration & Infrastructure category, out of a list of 16 nominees.

Nextel is one of the largest integrators in Belgium. It has specialised for the past 17 years in selling and providing services for data networks, telephony, operator solutions and security to businesses and has already built an excellent reputation in the market in these areas.

"Our great value added as an integrator lies in the combination of our three activities - ICT, Operator and Security solutions. We don't push the same solution every time. It's precisely because we support an enormous portfolio that we can see what products and services best meet a customer's needs. That way, we can tailor the entire communications infrastructure perfectly to the customer. And on top of that, the customer has only one point of contact for everything," says Joris Van Rymentant, Nextel's COO.

"We set the bar high for infrastructure, just as we do for customer service. We always work with A brands and constantly scan the market in search of new solutions. With that approach, we

make sure that our customer can gain a bigger edge over his competitor ... You're always one step ahead!" adds Annelies Lenaerts, Nextel's Marketing Director.

About Nextel NV

Nextel focuses on businesses, public agencies, care facilities and non-profit organisations. Nextel integrates a broad portfolio of ICT, Operator and Security solutions in combination with the Nextel Lifecycle services. The company also offers a unique customer service approach and a sustained focus on quality.

Nextel differentiates itself in the market by concentrating on the value added of its solutions and has experienced major growth over the past 17 years. Today 320 employees serve 10,000 customers from the branches in Wommelgem and Zaventem.

More information can be found on www.nextel.be.

For more information about Nextel:

Nextel NV
Joris Van Rymenant
COO
Tel: +32 2 730 01 90
E-mail: joris.vanrymenant@nextel.be